

# The economic and business cases for HealthGrid solutions

Alexander Dobrev



Communication & Technology Research  
Bonn / Germany

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# Introduction

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- **A study on business cases and sustainability of HealthGrid projects**
- **A satellite study to the *MediGRID* project**
- **Commissioned by Telematikplattform für Medizinische Forschungsnetze (TMF), Berlin, Germany**



# Economic and business models

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- **An economic perspective includes:**
  - all stakeholders
  - tangible and intangible cost and benefits
  - financial and non-financial items
- **A business case is concerned with:**
  - one, or a small number of organisations
  - financial impact for that organisation
  - strategic behaviour – the competition game
  - legal issues

# Defining “Grids”

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- **"A Computational Grid is a hardware and software infrastructure that provides dependable, consistent, pervasive, and inexpensive access to high-end computational capabilities"**  
(Foster und Kesselman 1998, in: "The Grid: Blueprint for a New Computing Infrastructure").
- **Data Grids enable control, management, and seamless access to disparate data sources.**
- **Computational Grids and Data Grids can be put under the umbrella of Resource Grids.**

# Defining “HealthGrids”

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- “A HealthGrid should be an environment where data of medical interest can be stored, processed and made easily available.”
- The following application fields are most likely to benefit from using grids:
  - “medical imaging and image processing;
  - modelling the human body for therapy planning;
  - pharmaceutical research and development;
  - epidemiological studies; and
  - genomic research and treatment development.”

([http://eu-share.org/fileadmin/templates/Document/SHARE-D3.1\\_Final-1.pdf](http://eu-share.org/fileadmin/templates/Document/SHARE-D3.1_Final-1.pdf))

# The HealthGrid vision

## Computing Grid For data crunching applications

An environment, created through the sharing of resources,  
in which ***heterogeneous and dispersed health data*** :

- molecular data (ex. genomics, proteomics)
- cellular data (ex. pathways)
- tissue data (ex. cancer types, wound healing)
- personal data (ex. EHR)
- population (ex. epidemiology)

***as well as applications***, can be accessed by all users as an tailored  
information providing system according to their authorisation

**Data Grid**  
Distributed and optimized storage  
of large amounts of accessible  
data

**Knowledge Grid**  
Intelligent use of Data Grid for  
knowledge creation and tools  
provisions to all users

Source: Biomedical informatics – in support of genomic medicine. Presentation by Ilias Iakovidis, Deputy Head of Unit ICT for Health at the Workshop on Biomedical Informatics, Brussels 18 March 2004

The economic and business cases for HealthGrid solutions, eHealth Week, Berlin, 18 April 2007

# Development status of HealthGrids

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- **Most applications are using Grids for computing**
- **Very few *Data Grid* applications**
- **No *Knowledge Grid* operational yet**



# Case study: WISDOM

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- **Wide In Silico Docking On Malaria (WISDOM)**
- **An initiative for using computing grids for drug discovery**
  - Targeting neglected and emerging diseases
- **No business intentions at the start in 2005**
- **Initial success paved the way to sustainability**
- **Current plans for commercialising a service based on HealthGrids**

# WISDOM's Data Challenges

## Data Challenge 1

- Wide in silico docking on Malaria
- 2005
- 1 Target – a protein responsible for malaria
- 500,000 molecules tested
- best 25 identified for in vitro tests
- 1 molecule currently in the next stage of drug development

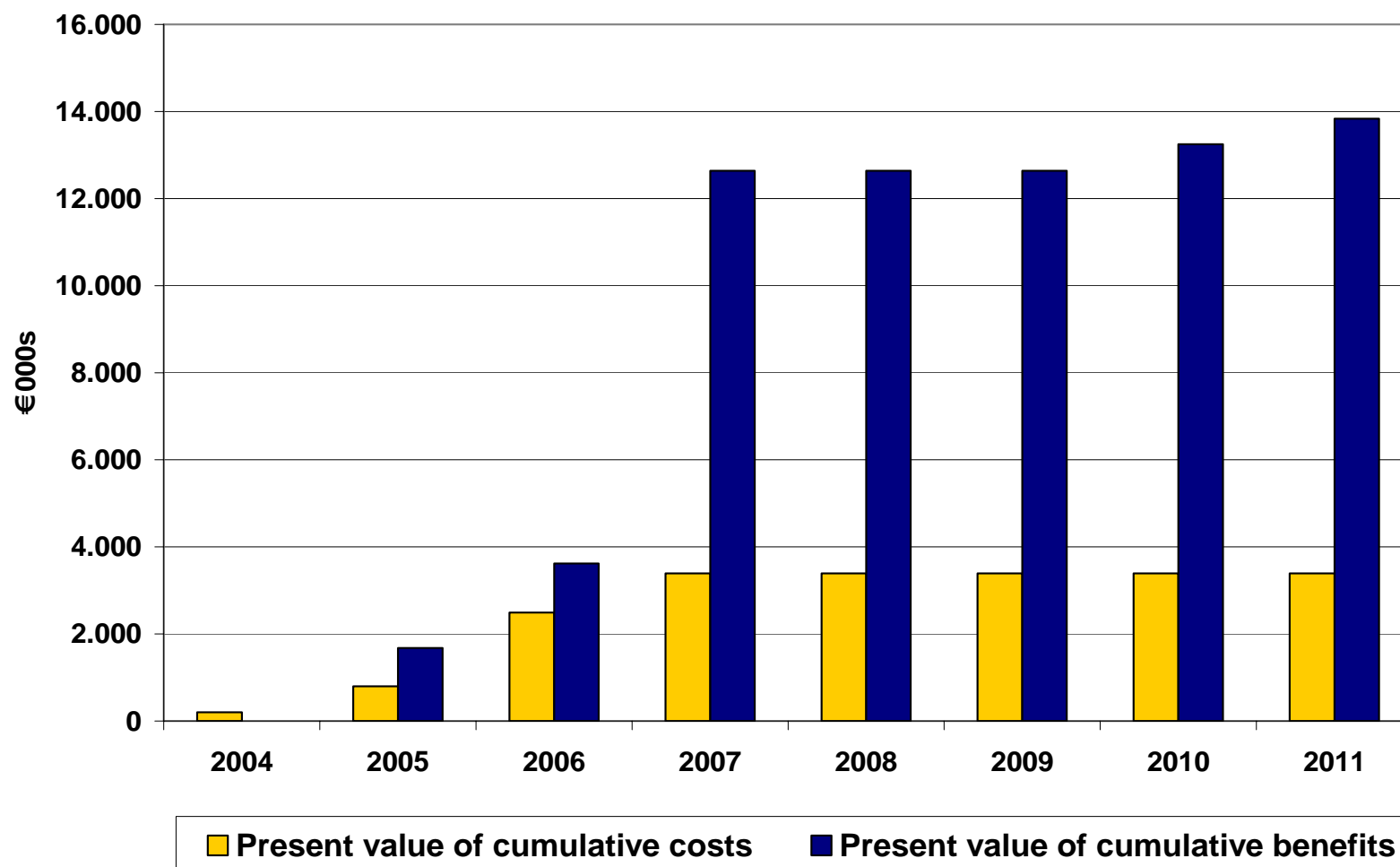
## Data Challenge 2

- High throughput virtual screening against Avian Flu
- 2006 / 2007
- 8 Targets – H5 N1
- 300,000 molecules tested
- best 123 in-vitro tested
- 7 active inhibitors found

## Data Challenge 3

- Second wide in silico docking on Malaria
- 2006 / 2007
- 4 Targets – proteins responsible for malaria
- 4,000,000 molecules tested
- analysis ongoing

# The economic case for WISDOM: estimated costs and benefits



Preliminary data

The economic and business cases for HealthGrid solutions, eHealth Week, Berlin, 18 April 2007

# In search of a business case: benefits

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- **Reducing time for testing the impact of chemical compounds on a target protein vital to a disease**
- **Using existing resources instead of carrying significant set-up costs for computing power**
- **Enabling focused in-vitro testing, with a higher probability of success (rate of active molecules)**
- **The cost of achieving the same stage of drug discovery with the same rate of active molecules without computing is prohibitive**

# In search of a business case: structure

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- **Service:**
  - preparing “targets” – proteins vital to a disease
  - testing the impact of a large number of chemical compounds on the target
  - providing a small number of promising compounds for further testing
- **Customers:**
  - academic labs
  - SMEs researching targets
  - Pharma industry (?)

# Problems with deploying HealthGrids

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- **Data security**
- **Intellectual property rights and patents**
- **Sensitivity of data**
- **Interoperability – technical and semantic**
- **Ontologies**
- **Sustainability**
  - **Economic versus business cases**
  - **R&D versus routine use – what does it mean for the users**
  - **Management – culture, attitude, priorities...**

# Thank you for your attention

## Further information:

### **empirica Communication & Technology Research**

Oxfordstr. 2, 53111 Bonn, Germany

Tel: +49 (0)2 28 - 98 530 -0

Fax: +49 (0)2 28 - 9 85 30 -12

**[www.empirica.com](http://www.empirica.com)**

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grid\_business\_cases (at) empirica dot com

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### **Telematikplattform für Medizinische Forschungsnetze e.V.**

Neustädtische Kirchstraße 6, 10117 Berlin, Germany

Tel: +49 (0) 30 – 31 01 19 50

Fax: +49 (0) 30 – 31 01 19 99

**[www.tmf-ev.de](http://www.tmf-ev.de)**